



NEW EXCLUSIVE DEAL

FOR MORTGAGE PROMOTIONS MEMBERS



Mortgage Promotions has negotiated a **NEW** remortgage deal for you. Just £335* inclusive of VAT and disbursements buys your client a completed remortgage and you can add a Legal & Administration fee of up to £200 to cover your overheads.

As one of the largest direct conveyancing firms in the UK, Goldsmith Williams have been providing legal services to mortgage intermediaries for over 20 years and are the ideal partner to bring added value to your business.

What's on offer?

- **NEW corporate fee scale on Remortgage, Purchase, Sale and Right to Buy products for Mortgage Promotion's members**
- **10 day completions on remortgage (from receipt of offer)**
- **No upfront or abortive costs on remortgage**
- **7 day service (9.15— 8pm weekdays, 9.30—4.30pm weekends)**
- **Postal service (no visits necessary)**
- **Day one processing**
- **Immediate local searches**

* where applicable, Telegraphic Transfers, Transfer of Equity fees, Premier Client Club membership, non-standard disbursements & Land Registry Fees over £40 are not included. Cases involving bankruptcy issues will incur an additional fee.

What to do next...

1. Simply complete and return the registration form, prior to submitting your first case.
2. Complete the relevant nomination form for each case and fax it to Goldsmith Williams using the number provided on the form.
3. Please remember to enter the Legal and Administration fee at the bottom of the nomination form, i.e. the total amount to be charged to the client.



**FOR FURTHER
INFORMATION
CONTACT THE
GOLDSMITH
WILLIAMS
MARKETING TEAM**

Mersey Chambers,
5 Old Churchyard,
Liverpool L2 8TX
T: 0151 231 1292
F: 0151 231 1369
DX: 14186 Liverpool

E: info@goldsmithwilliams.co.uk
W: www.goldsmithwilliams.co.uk

Goldsmith Williams Feescale

(England & Wales only)

STEP 1 – Choose transaction fee

Remortgage	£335.00 inclusive of VAT and disbursements * (*Telegraphic transfers, transfer of equity fees, Premier Client Club membership, non standard disbursements and Land Registry fees <u>over</u> £40 not included. Cases involving bankruptcy issues will incur an additional fee)	
Purchase <i>purchase price:</i> (Please note we request £250 upfront from your clients on account of fees)	up to £100,000	£405 + VAT and disbursements
	£100,001 to £250,000	£505 + VAT and disbursements
	£250,001 to £500,000	£605 + VAT and disbursements
	£500,001 to £1m	£705 + VAT and disbursements
	over £1m	Please ask for details
Sale <i>sale price:</i>	up to £100,000	£350 inclusive of VAT and disbursements
	£100,001 to £250,000	£500 inclusive of VAT and disbursements
	£250,001 to £500,000	£650 inclusive of VAT and disbursements
	£500,001 to £1m	£800 inclusive of VAT and disbursements
	over £1m	Please ask for details
Right To Buy	£605.00 inclusive of VAT and disbursements * (* Stamp duty, Telegraphic transfers, Premier Client Club membership, non standard disbursements and Land Registry fees <u>over</u> £40 not included. Cases involving bankruptcy issues will incur an additional fee)	

STEP 2 – Add disbursements and any extra costs

(Add standard disbursements for all purchase and right to buy transactions)

Standard disbursements	
Stamp duty land tax	£(see right)
Stamp duty land tax return charge	£88.13
Land registry fee	£(see right)
Local & Environmental Searches	£165.00
Official Searches	£12.00
Acting for lender	INCLUDED in fee scale
Faxes & postage	INCLUDED in fee scale
Premier client club	£35.00 (optional)
Temporary buildings insurance	£20.00 (optional)
Possible additional disbursements	
Telegraphic transfer fee	£60.00
Leasehold expenses	£varies
Title insurance	£varies
Extra costs	
Transfer of equity (with related remortgage transaction)	£175 + VAT
Transfer of equity (stand alone transaction)	£225 + VAT
Deed of gift	£100 + VAT
Equity release	£395 + VAT + disbursements

Stamp duty land tax

£0 to £60,000	NIL
£60,001 to £250,000	1%
£250,001 to £500,000	3%
over £500,000	4%

Land registry fees (registered properties only)

Purchase

up to £50,000	£40
£50,001 to £80,000	£60
£80,001 to £100,000	£100
£100,001 to £200,000	£150
£200,001 to £500,000	£220
£500,001 to £1m	£420
over £1m	£700

Remortgage

up to £100,000	£40
£100,001 - £200,000	£50
£200,001 - £500,000	£70
£500,001 - £1M	£100
over £1m	£200

STEP 3 – Add your legal & administration fee

(This should be between £0-£200 and must be disclosed to your client)

Step 1 = £ _____ + Step 2 = £ _____ + Step 3 = £ _____ = TOTAL £ _____

Registration and Terms of Agreement Form

Company name:	Contact name:	
Address:	Tel:	Fax:
	E-mail address:	

I/the company would like to introduce my clients to you for the purpose of legal work. I understand that under the Solicitors' Introduction and Referral Code, I/the Company can become an introducer of legal work and to cover my overheads I can increase the Goldsmith Williams base charges by any amount up to £200. I understand that this will be payable to myself/the Company on the day of completion. I/the company would like to charge the Legal & Administration fee shown below and will disclose to the client how much the legal and administration fee is in accordance with the Solicitors' Introduction and Referral Code and my own professional rules. I/the company accept the following Goldsmith Williams fee scale.

Remortgage	Right to buy																				
£335 including VAT and disbursements (Not including telegraphic transfers, transfer of equity fees, Premier Client Club membership, non standard disbursements and Land Registry fees <u>over</u> £40, Cases involving bankruptcy issues will incur an additional fee) Legal and Administration Fee £	£605.00 inclusive of VAT and disbursements * (* Stamp duty, Telegraphic transfers, Premier Client Club membership, Non standard disbursements and Land Registry fees over £40 not included. Cases involving bankruptcy issues will incur an additional fee) Legal and Administration Fee £																				
Purchase	Sale																				
<table style="width: 100%; border: none;"> <tr> <td style="width: 50%;">up to £100,000</td> <td style="width: 50%;">£405 + VAT and disbursements</td> </tr> <tr> <td>£100,001 to £250,000</td> <td>£505 + VAT and disbursements</td> </tr> <tr> <td>£250,001 to £500,000</td> <td>£605 + VAT and disbursements</td> </tr> <tr> <td>£500,001 to £1m</td> <td>£705 + VAT and disbursements</td> </tr> <tr> <td>over £1m</td> <td>Please ask for details</td> </tr> </table> Legal and Administration Fee £	up to £100,000	£405 + VAT and disbursements	£100,001 to £250,000	£505 + VAT and disbursements	£250,001 to £500,000	£605 + VAT and disbursements	£500,001 to £1m	£705 + VAT and disbursements	over £1m	Please ask for details	<table style="width: 100%; border: none;"> <tr> <td style="width: 50%;">up to £100,000</td> <td style="width: 50%;">£350 inclusive of VAT and disbursements</td> </tr> <tr> <td>£100,001 to £250,000</td> <td>£500 inclusive of VAT and disbursements</td> </tr> <tr> <td>£250,001 to £500,000</td> <td>£650 inclusive of VAT and disbursements</td> </tr> <tr> <td>£500,001 to £1m</td> <td>£800 inclusive of VAT and disbursements</td> </tr> <tr> <td>over £1m</td> <td>Please ask for details</td> </tr> </table> NO LEGAL AND ADMINISTRATION FEE PAYABLE ON SALE WORK	up to £100,000	£350 inclusive of VAT and disbursements	£100,001 to £250,000	£500 inclusive of VAT and disbursements	£250,001 to £500,000	£650 inclusive of VAT and disbursements	£500,001 to £1m	£800 inclusive of VAT and disbursements	over £1m	Please ask for details
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Our Remortgage Product – Introducer requirements

We aim to complete your client's remortgage within 10 working days from receipt of mortgage offer. To help us to achieve this please tick below to tell us how you wish to work with our remortgage teams.

- I will supply certified ID for my client(s) on instruction.
(If you are unable to do this we will request ID from your client(s) directly. Please note, lack of ID is a cause of delay in any transaction)
- I will supply all documents requiring my client(s) signature.
(We require a signed 'mortgage questionnaire' and a signed Mortgage Deed from your client(s) in order to complete. Please tick this box if you would prefer us to forward these documents to YOU to speed up the transaction)

1. I/the company accept the independence of the professional advice of Goldsmith Williams and accept that clients will receive impartial and confidential advice and are free to choose another solicitor. Goldsmith Williams will control the professional work in accordance with the instructions of the client.
2. I/the company accept that Goldsmith Williams will not reveal any information without the client's consent.
3. I/the company accept that Goldsmith Williams will review this agreement every six months in accordance with the Solicitors' Introduction and Referral Code.

Signature: _____ FSA number: _____ Date: _____

PLEASE RETURN THIS FORM TO: Marketing Department, Goldsmith Williams, Mersey Chambers, 5 Old Churchyard, Liverpool, L2 8TX.

OR FAX TO 0151 231 7644

Ref: Corpscale

REMORTGAGE

(Not to be used for purchase/sale transactions)

Introducer Name _____

Address _____

E-mail address _____

Contact Name _____ Tel No _____

FSA Number _____

Tick as appropriate below

REMORTGAGE OF MAIN RESIDENCE

REMORTGAGE OF BUY TO LET

Clients FULL Name(s) _____

Current Address _____

Address of Property to be Remortgaged (if different from residential address)

Clients Tel. No (home) _____ (work) _____

Current Lender _____ Account No _____

New Lender _____ New Mortgage Advance £ _____

I/we the undersigned hereby instruct you to act on my/our behalf in respect of the remortgage of the above property. I agree that the legal & administration fee of £ _____ Including Vat & Disbursements is my/our responsibility and will be paid upon completion of the said transaction. Goldsmith Williams comply with the Solicitors Introduction & Referral Code published by the Law Society and will provide impartial and confidential advice. I/we understand that I/we are free to choose another solicitor.

Client Signature(s): _____

Dated: _____

PLEASE FAX TO OUR REMORTGAGE TEAM ON 0151 231 7621

PURCHASE & SALE

solicitors nomination form



Introducer Name: _____

Address: _____

Contact Name _____ FSA Number: _____

Tel No: _____ Fax No: _____ E-mail address: _____

TICK BELOW AS APPROPRIATE
 PURCHASE ONLY SALE & PURCHASE
 SALE ONLY BTL

CLIENT(S) FULL NAMES:

Mr/Mrs/Miss/Ms/Dr First Names: _____ Surname: _____

Mr/Mrs/Miss/Ms/Dr First Names: _____ Surname: _____

Mr/Mrs/Miss/Ms/Dr First Names: _____ Surname: _____

CURRENT ADDRESS: _____

_____ Post Code: _____

Tel No: Home: _____ Work/Mobile: _____

PURCHASE

SALE

ADDRESS OF PROPERTY TO BE PURCHASED

Post Code _____ purchase price £ _____
(Compulsory)

ADDRESS OF PROPERTY TO BE SOLD

Post Code _____ sale price £ _____
(Compulsory)

ESTATE AGENTS RELATING TO PURCHASE

Tel: _____

ESTATE AGENTS RELATING TO SALE

Tel: _____

PROPOSED NEW LENDER: _____

PROPERTY LEASEHOLD (TICK IF APPLICABLE)

CURRENT LENDER: _____

ACCOUNT NUMBER: _____

2nd Charge: Yes/No If Yes, details _____

PROPERTY LEASEHOLD (TICK IF APPLICABLE)

I/we the undersigned hereby instruct you to act on my/our behalf in respect of the purchase/sale of the above property. I agree that the legal & administration fee of (tick and complete where appropriate)

£ _____ + VAT & disbs for PURCHASE (OFFICE REF: CORPSCALE)

£ _____ Inc VAT & disbs for the SALE (OFFICE REF: CORPSCALE)

are my/our responsibility and will be paid upon completion of the said transaction, or cancellation following the issue of an offer of mortgage letter. Goldsmith Williams comply with the Solicitors Introduction & Referral Code published by the Law Society and will provide you with impartial and confidential advice. I/we understand that I/we are free to choose another solicitor.

Signed: _____

Dated: _____

Before you send this form please check you have completed: (please tick):

- Your Client details Purchase/Sale Property Details Purchase/sale price (compulsory)
 Estate Agents Details Legal and Admin Fee Lender Details (if applicable)

PLEASE FAX TO OUR PURCHASE TEAM ON 0151 231 7643

(OFFICE REF: CORPSCALE)

RIGHT TO BUY

solicitors nomination form

Introducer Name _____

Address _____

E-mail address _____ Phone No _____

FSA Number _____

Clients FULL Name(s) _____

Current Address _____

Address of property to be purchased (if different from above) _____

Clients Tel. No (home) _____ (work) _____

RTB Price £ _____ Mortgage Advance £ _____

Valuation £ _____ Proposed New Lender: _____

Local Authority Details

Address _____

_____ Tel No _____

I/we the undersigned hereby instruct you to act on my/our behalf in respect of the purchase of the above property. I agree that the legal & administration fee of £_____ including VAT & disbursements is my/our responsibility and will be paid upon completion of the said transaction, or cancellation following the issue of an offer of mortgage letter. Goldsmith Williams comply with the Solicitors Introduction & Referral Code published by the Law Society and will provide you with impartial and confidential advice. I/we understand that I/we are free to choose another solicitor.

Signed: _____

Dated: _____

PLEASE FAX TO OUR PURCHASE TEAM ON 0151 231 7643

(OFFICE REF: CORPSCALE)

TRANSFER OF EQUITY

Introducer Name _____

Address _____

E-mail address _____ Phone No _____

FSA Number _____

Clients FULL Name(s) _____

Current Address _____

Clients Tel. No (home) _____ (work) _____

(Tick below if applicable)

Related remortgage transaction (Provide details of property to be remortgaged below)

Financial agreement (Provide details of any financial agreement below)

Current Lender _____ Account No _____

Current name(s) on Mortgage _____

To be changed to _____

I/we the undersigned hereby instruct you to act on my/our behalf in respect of the Transfer of Equity. I agree that the legal & administration fee of

£225 + Vat with a related remortgage transaction £175 + Vat Stand Alone Transaction

is my/our responsibility and will be paid upon completion of the said transaction. Goldsmith Williams comply with the Solicitors Introduction & Referral Code published by the Law Society and will provide impartial and confidential advice. I/we understand that I/we are free to choose another solicitor.

Client Signature(s): _____

Dated: _____

PLEASE FAX TO OUR TEAM ON 0151 231 7643

REF: CORPSCALE